

## Grant Writer, All Types of Funding

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Researches grant opportunities from various sources that match the goals and objectives of the organization. Gathers information from various departments and coordinates/writes grant proposals for government, corporate and foundation funds. Develops/maintains effective, long-term working relationships with grantors to facilitate approvals of grants. Follows up with grantors to determine/monitor grant status. For grant writers responsible for government funding only, see Job #216.

Salary and Incentives - All Organizations	Number of Organizations	Number of Employees	Annual Cash Compensation			
			25th %ile	Median (50%)	75th %ile	Average
Base Salary - All Employees	50	53	\$44,429	\$51,002	\$55,921	\$50,615
# Eligible for Incentive/Bonus	12	12				
Actual Bonus Paid	5	5		1,132		1,156
Total Cash Compensation (Base + Bonus)	50	53	44,429	52,000	55,921	50,724
Budget Size	Annual Base Salary					
to \$499,999 Avg: \$409.1K	2	2				
\$500,000 - 999,999 Avg: \$700.0K	1	1				
\$1,000,000 - 2,499,999 Avg: \$1.7M	8	9		49,005		48,933
\$2,500,000 - 4,999,999 Avg: \$4.0M	9	9		45,011		47,646
\$5,000,000 - 8,999,999 Avg: \$6.2M	11	12	45,823	52,666	60,596	53,174
\$9,000,000 - 14,999,999 Avg: \$11.1M	10	10		53,498		52,499
\$15,000,000 and over Avg: \$21.4M	9	10		49,078		48,584
Geographic Location						
Alameda/Contra Costa	9	9		54,018		51,314
Central Coast	2	2				
Central Valley						
Marin	2	2				
Napa/Solano/Sonoma	4	4				44,247
North State/Sierra Nevada						
Sacramento Region	4	4				47,715
San Francisco	15	16	44,579	52,666	56,413	51,574
San Mateo/Santa Clara	14	16	44,408	50,503	59,691	52,426
Field of Service						
Association Management, Membership, Support Orgs	1	1				
Child Welfare/Child Care	2	2				
Community/Economic Development	2	2				
Conservation, Environment, Animal Welfare, Parks	4	4				43,639
Culture, Arts, Museums, Theater	3	3				
Education, Schools, Colleges, Research	4	4				54,387
Family Counseling/Mental Health Services	1	1				
Foundation, Philanthropy, Fundraising						
Health, Clinics, Hospitals	4	4				53,414
Housing, Shelters	1	1				
Legal Services, Advocacy, Civil Rights	1	1				
Religious, Churches						
Youth/Recreation	2	2				
Social Service -- One Major Program	5	6		45,396		45,722
Social Service -- Multiple Programs	20	22	41,896	48,506	55,580	48,668
Number of Employees						
1 to 9	2	2				
10 to 24	9	9		50,752		51,970
25 to 49	12	13	42,942	45,760	55,089	48,395
50 to 99	10	11		52,000		52,319
100 to 199	13	14	42,604	52,791	56,992	50,849
200 and over	4	4				50,016
Number of Employees Managed						
1 to 3	3	3				
4 to 8						
9 to 14						
15 and over						