

Grant Writer, All Types of Funding

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Researches grant opportunities from various sources that match the goals and objectives of the organization. Gathers information from various departments and coordinates/writes grant proposals for government, corporate and foundation funds. Develops/maintains effective, long-term working relationships with grantors to facilitate approvals of grants. Follows up with grantors to determine/monitor grant status. For grant writers responsible for government funding only, see Job #216.

Salary and Incentives - All Organizations	Number of Organizations	Number of Employees	Annual Cash Compensation			
			25th %ile	Median (50%)	75th %ile	Average
Base Salary - All Employees	56	63	\$41,599	\$48,984	\$56,285	\$50,433
# Eligible for Incentive/Bonus	10	10				
Actual Bonus Paid	6	6		375		465
Total Cash Compensation (Base + Bonus)	56	63	41,599	48,984	56,285	50,478
Budget Size	Annual Base Salary					
to \$499,999 Avg: \$98.0K	1	1				
\$500,000 - 999,999 Avg: \$889.3K	1	1				
\$1,000,000 - 2,499,999 Avg: \$1.8M	9	9		52,874		56,821
\$2,500,000 - 4,999,999 Avg: \$3.6M	17	18	35,688	44,491	60,606	49,364
\$5,000,000 - 8,999,999 Avg: \$7.1M	13	14	42,037	48,027	55,318	49,040
\$9,000,000 - 14,999,999 Avg: \$11.3M	4	4				55,286
\$15,000,000 and over Avg: \$36.9M	11	16	40,773	50,544	55,921	49,845
Geographic Location						
Los Angeles	27	29	40,799	52,021	57,148	51,979
Orange	6	7		46,197		54,989
San Diego	13	15	37,856	43,992	60,008	49,591
Inland Empire	3	4				
Santa Barbara	5	5		51,002		48,868
Ventura	1	1				
San Luis Obispo/Kern	1	2				
Field of Service						
Association Management, Membership, Support Orgs						
Child Welfare/Child Care						
Community/Economic Development	1	1				
Conservation, Environment, Animal Welfare, Parks	2	2				
Culture, Arts, Museums, Theater	3	3				
Education, Schools, Colleges, Research	2	2				
Family Counseling/Mental Health Services	1	1				
Foundation, Philanthropy, Fundraising	2	2				
Health, Clinics, Hospitals	8	12	46,748	55,963	61,620	55,569
Housing, Shelters	8	8		44,990		47,343
Legal Services, Advocacy, Civil Rights						
Religious, Churches						
Youth/Recreation	2	2				
Social Service -- One Major Program	10	10		49,951		54,565
Social Service -- Multiple Programs	17	20	38,126	42,328	53,061	46,516
Number of Employees						
1 to 9	1	1				
10 to 24	6	6		49,951		48,076
25 to 49	12	12	46,743	61,204	67,481	60,894
50 to 99	16	17	35,495	43,992	53,207	45,991
100 to 199	10	11		47,590		49,693
200 and over	11	16	40,774	50,544	55,921	49,845
Number of Employees Managed						
1 to 3	3	3				
4 to 8						
9 to 14						
15 and over	1	1				